

## How to Persuade and Influence Others

using your CliftonStrengths



### Connect with others

The key to persuading

### Sell your idea

How your strengths helps you understand their needs

#### Get a commitment

How to turn their support into credible action

#### Impactful resources

Each member receives powerful resources that are linked to outcomes for your team, which includes:

- The Personal Insights individual worksheet
- Personalised Masterclass worksheet



Includes the \*\*Strengths Value Multiplier\*\* process

#### Virtual Format - 3 hours

- Breakout rooms enable powerful strengths-based conversations
- Recordings are available for review... for the next 365 days!
- Includes Masterclass Membership for each of your team members

# By the end of this 3-hour strengths skills workshop, your team will be able to:

- Understand their unique influencing style
- Use their strengths to persuade stakeholders and get their support
- Open doors to accelerating sales results
- Develop an action plan to influence stakeholders

R6,000 excl. VAT (20 people max)